

# Punch Out

Orange SA accesses  
to its Suppliers'  
online catalogues



**FG/FSD/GSP**

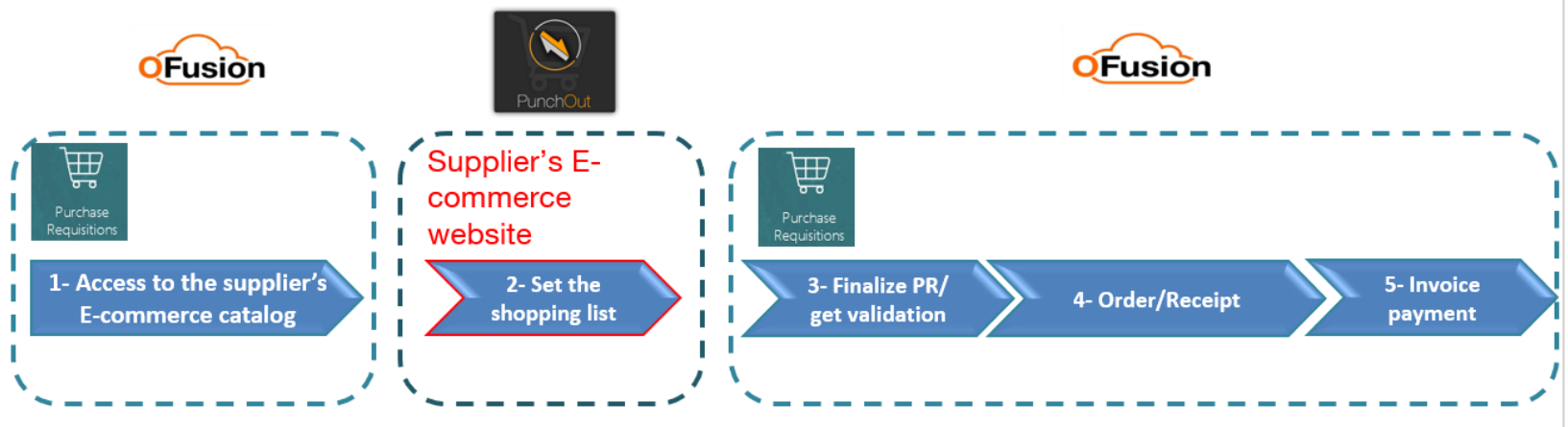
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# What is a "punch out"?

The Punch Out is a standard IS connection between the Orange Procurement IS (OFusion) and the **electronic catalog** of its suppliers.

It allows to initiate a “**shopping list**” directly on the supplier's website with **E-commerce** ergonomics and to **automatically bring it back into OFusion** to finalize its Purchasing Request (PR).



As a synthesis, it's a way to have access to the catalog of supplier selected items that becomes accessible online in an E-commerce configuration.

# What are the advantages of a Punch Out?



- More **user-friendly** and **efficient** product search
- Increase of users' satisfaction:  
ergonomics, navigation, detailed product sheets, innovative functions  
(i.e: express entry, delivery tracking, negotiated catalog adjustment)



- Catalog management delegated to the supplier but **supervised by the buyer**:  
periodic reviews, negotiated catalog adjustment



- Possibility to get access to all or part of the supplier catalog: **order tracking more relevant** than the quotation one
- Quotation process is still possible out of Punch Out

# What are the eligibility criteria to propose Punch Out for Orange SA?

**1**

**Being an important supplier for Orange SA, as an existing contractor with a significant volume of orders processes from OFusion**

**2**

**Being a supplier with an E-commerce solution, available in French language, operational and supervised 24 Hours a day, with secured access to its online catalog**



**If you think you work with a supplier that meet these criteria, do not hesitate to contact the Orange buyer.**